

A smooth move into internal sales ...

The international organisation, Pepperl+Fuchs designs, produces and distributes electronic sensors and components for the global automation market. The Factory Automation Division is a leading manufacturer of a wide range of industrial sensors, identification and communication systems. The Process Automation Division is the market leader for intrinsically safe components and decentralized peripherals. Continuous innovation, enduring quality, and steady growth guarantees the company's continued success.



Case study details

INTERNAL SALES MANAGER

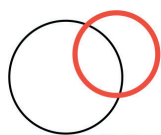
Candidate: Tony Angel

Organisation: Pepperl & Fuchs

www.gb.pepperl-fuchs.com

Based: UK

Position: Internal Sales Manager



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finished.

(Pictured left: Paul Griffiths)

Recruitment Consultancy Cork Griffiths has placed Tony Angel with Pepperl+Fuchs as Internal Sales Manager, responsible for the sales

function including both the technical and sales teams. He reports to the Northern European Director. Tony's role has developed to include a wider remit than he first understood which he is delighted with. His tasks include managing the new office in Ireland which has led to him spending time there in recent months.

"I am very happy with the move to Pepperl+Fuchs. My role, although office based, has meant I have spent a significant amount of time at our offices in Ireland and Germany so I am able to get a true understanding of the business from all angles" commented Tony.

Having dealt with many recruitment consultants over the years, Tony found this a new, extremely positive experience. "I am refreshingly pleased with the way Cork Griffiths found me this role. They were very selective and didn't offer me all sorts of positions that didn't meet my criteria" he explained. "Because of their honesty and attention to detail, I would definitely recommend them or use them again for Pepperl+Fuchs in the future" he